**Babe Instant Hair Family Test Questions**

1. What are the three products in the Babe Instant Hair Family?
   1. Tape In, I-Tip and Flat Tip B. Fusion, Clip In and Crown

C. Clip Ins, Crown and Bangs D. None of the above

1. How many colors selections are there for the Instant Hair products? (**HINT: it is the same for all three families**)
   1. 12 B. 16

C. 20 D. 33

1. Which of the products is installed in the hair by placing 10 smaller wefts attached to clips around the head?
   1. Clip Ins B. Crown

C. Bangs D. None of the above

1. What type of hair cut, or hair style would **NOT** be ideal for the Crown extension to be applied to because it would not look natural, and be too noticeable?
   1. Short and Blunt Cut B. Long and Wispy

C. Medium Length and Layered D. Long and Thin

1. What style is the “Doll Bang”?
   1. Side Swept B. Straight Across
2. Babe has designed three different lengths for the Clip In and Crown extensions. What are they?
   1. 20", 22" & 24" B. 12", 14" & 16"

C. 16", 18" & 20" D. 18", 20" & 22"

1. How is the Crown Extension adjusted to fit different head shapes and sizes?
   1. Cut the wire B. Secure it with a bobby pin

C. Move it farther down on the D. Move the wire either inward or outward client’s head and hook in the loop

1. What is the best way to drive immediate sales in Instant Hair?
   1. Rely on deal sheets/ads B. Try to describe verbally

C. Wear it myself, or install it on a mannequin D. Send stylists to Amazon.com

9. Who should you show the new Instant Hair samples to first?

A. Salons I do not do business with B. Salon owners only

B. Haircut only salons C. Every salon professional I do business with

1. C
2. B
3. A
4. A
5. B
6. C
7. D
8. C
9. C